

# Pipeline Coating

## 2018

*Global conference on pipeline protection,  
technology and markets*

**13-15 February 2018**

**Austria Trend Hotel Savoyen, Vienna, Austria**

### SPECIAL OFFER

Save **€200** if you register before 1st December 2017



Headline Sponsor



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Bringing the plastics industry together.



@Contact\_AMI #AMIPipeline

Image courtesy of: Shawcor

# Pipeline Coating

2018

AMI is pleased to invite you to the tenth consecutive annual edition of Pipeline Coating. The event starts with an evening Welcome Cocktail Reception and Exhibition followed by a 2-day conference programme.

The AMI Chair will open the 2018 technical programme with an update on the global market. The pipeline industry has overall, in recent years, suffered from adverse market conditions. For this reason, 2017 has been a pivotal year for the industry with the contraction trend finally reversing. The leading participants have already adjusted and are exploiting new opportunities. More are expected to arise in the next stage of the cycle. Under these circumstances, it is more important than ever for companies and individuals to understand the direction of the market and not to miss out.

The programme will feature an exciting array of speakers from the entire supply chain. The topics covered include application innovations, solutions to industry specific issues, case studies, testing, and quality assurance procedures.

With an international audience covering the entire supply chain, we offer unmatched opportunities to network, exchange experience and learn through interaction with colleagues, suppliers, customers, competitors and experts in the field.

Register now to stay informed and join in the networking.

**Conference  
simultaneously  
translated into  
Russian.**

Headline Sponsor



Shawcor is represented at Pipeline Coating Conference by its former divisions Bredero Shaw and Socotherm - two of the leaders in pipeline coating - now integrated under the Pipeline Performance team among Dhatec, which recently joined Shawcor's family and Canusa-CPS. This organisation combines their full suite of pipe coating solutions for corrosion protection, flow assurance, insulation, field joints and weight coating applications for onshore and offshore pipelines with Canusa-CPS' complementary heat shrink sleeves and Dhatec's pipe-protection, transport and storage products. With these businesses' resources, worldclass facilities, experienced technical teams and innovative technologies Shawcor is primed to offer end-to-end solutions to protect any pipeline, anywhere in the world.

- **Conference lanyard sponsored by:**
- **Conference signage sponsored by:**
- **Conference visibility package sponsored by:**
- **Conference bag sponsored by:**
- **Conference key card sponsored by:**
- **Conference gift sponsored by:**

SHERWIN-WILLIAMS



## Ways to get involved:

### Delegate registration

Register before 1st December 2017 and pay €1215\* saving €200 on the full price of €1415\*. There are additional discounts for group bookings. The registration fee includes attendance at all conference sessions, the Networking Cocktail Reception, lunch and refreshment breaks on both days and a set of conference proceedings.

### Sponsorship

A variety of sponsorship opportunities are available at this conference to help to promote your company's products and services to this highly targeted international audience. Contact the Conference Hotline for further information.

### Exhibition space

Make it easy for the delegates to find you at this busy event with your own exhibition space. Bring your own display stand, banners or use the space to showcase samples of your products and ensure that you make an impact. The exhibition will run throughout the conference in the spacious lobby and exhibition room next to the main meeting room.

**Space is limited so to avoid disappointment please register for this service as soon as possible.**

## CONFERENCE HOTLINE

**Contact: Sabrina Redl, Conference Organiser**  
**Tel: +44 (0) 117 314 8111**  
**Fax: +44 (0) 117 311 1534**  
**Email: [sabrina.redl@ami.international](mailto:sabrina.redl@ami.international)**

**SAVE €200**

Register before  
1st December  
2017

## Tuesday 13th February 2018

17.30-19.30 Registration  
17.30-19.30 Networking Cocktail Reception sponsored by:  
There are no conference sessions on this day



## Wednesday 14th February 2018


08.00 Registration and welcome coffee sponsored by:  
09.00 Opening announcements



### MARKET OVERVIEW

- 09.10 **Steel pipe coating - an update on the global market**  
Ms. Julia Innes, Senior Research Analyst, AMI, United Kingdom
- 09.40 **Pipeline coating market in India - history and outlook**  
Mr. Chanchal Dasgupta, Application Marketing Manager (Industrial and Construction), BOROUGE (INDIA) Pvt. Ltd., India


### SESSION 1 - INSPECTION, TESTING AND OTHER QUALITY ASSURANCE

- 10.10 **Bare field joints for subsea pipelines - experimental test results**  
Dr. Denis Melot, Polymer/Composite Specialist, TOTAL SA, France and  
Mr. Morgan Gouriou, Subsea Material Selection & Anticorrosion Department Manager and  
Mr. Gwenaëlle Benoit, Cathodic Protection Section Leader SAIPEM SA, France and  
Mr. Nicolas Larche, Corrosion & CP Expert, INSTITUT DE LA CORROSION, France
- 10.40 Morning coffee sponsored by: 
- 11.20 **Faster, less expensive evaluation of internal pipe coatings using electrochemical impedance spectroscopy**  
Mr. Dustin Traylor, Technical Services Engineer, AXALTA COATING SYSTEMS, United States
- 11.50 **MIC, surface preparation and coatings**  
Mr. A. M. Dam, Coordinator Corrosion Prevention, N.V. NEDERLANDSE GASUNIE, Netherlands

### SESSION 2 - MAXIMISING LONGEVITY AND PERFORMANCE

- 12.20 **Optimized Application of Multilayer Insulation Coating Systems for Pipeline Corrosion Control**  
Mr. Edgar Lewis, Vice President, Business Development, WASCO ENERGY, Malaysia
- 12.50 **Cost effective pipeline construction and life cycle cost reductions utilising internal and mechanical interference connections**  
Dr. Ben Chapman, Director - Eastern Hemisphere, NOV TUBOSCOPE, France and  
Mr. Horst Lebensieg, Regional Sales Manager Europe, NOV TUBOSCOPE, Germany
- 13.20 Lunch sponsored by: 
- 14.50 **New polyurethane coating for tubular goods protection**  
Dr. Victor Belousov, Product Development Specialist, 3M RUSSIA, Russian Federation

### SESSION 3 - INDEPTH LOOK AND LESSONS LEARNED

- 15.20 **Performance of 3-layer-PP coatings - theory compared with experience from coating company**  
Mr. Thomas Stark, Application Marketing Manager - Oil&Gas, BOREALIS POLYOLEFINE GmbH, Austria, and  
Mr. Regis Dekoker, QC-Manager, MÜLHEIM PIPE COATINGS GmbH, Germany, and  
Mr. Markus Betz, Specialist, SALZGITTER MANNESMANN FORSCHUNG GmbH, Germany
- 15.50 Afternoon tea sponsored by: 
- 16.30 **Impact of exposed field joints on the integrity of offshore pipelines**  
Dr. Somaieh Salehpour, General Manager CANUSA-CPS, SHAWCOR, Canada and  
Mr. Craig Stevenson, Principal Engineer, APEX CORROSION, Canada

17.00 **Building pipeline coating performance one layer at a time**  
Mr. Jefferey David Rogozinski, Global Technical Director, SHERWIN WILLIAMS, United States

17.30 **Iran post-deal pipe coating projects**  
Dr. Sasan Karimi, Senior Vice President - Commercial Manager, PUMPASH Co., Iran

20.00 Conference Dinner

## Thursday 15th February 2018

08.30 Registration and welcome coffee  
09.00 Opening announcements

### SESSION 4 - DEVELOPMENTS AND INNOVATIONS

- 09.10 **Flow enhancement using high solids internal coatings for natural gas pipelines**  
Mr. Maurice Batallas, Global Product Manager, SHAWCOR, Canada
- 09.40 **A decision support tool for best possible coating selection during trenchless pipe installations**  
Mr. Thierry Kerzerho, Coating Engineer, GRTgaz, France
- 10.10 **Next generation epoxy coatings for pipe externals & internals: low temperature cure and low surface energy**  
Dr. Mike O'Donoghue, Director of Engineering & Technical Services, AKZONOBEL, Canada, and  
Mr. Vijay Datta, Director Technical, AKZO NOBEL, United States
- 10.40 Morning coffee sponsored by: 
- 11.20 **Optimised Wet Insulation Coating for Shallow-Water Flowline Applications**  
Mr. Phil Rattenbury, Senior Coating Engineer, TECHNIPFMC, United Kingdom and  
Mr. Laurent Grodziski, Senior Vice President, LOGSTOR A/S, Denmark
- 11.50 **Specialty epoxy resins, tougheners and curatives for oil and gas pipeline coatings**  
Dr. Hitesh Soni, Product Manager - Epoxies, CVC THERMOSET SPECIALTIES, United States
- 12.20 **Polymeric mesh backed coatings: introduction in western Europe and Africa**  
Mr. Luc Perrad, Founder Expartech - Polyguard Representative, EXPARTECH, Belgium
- 12.50 Lunch sponsored by: 
- 14.20 **Online coating thickness measurement with terahertz spectroscopy**  
Mr. Aral Karadeniz, Research and Development Engineer, SELTEK ENGINEERING, Turkey  
co-authored with SELMERS B.V.
- 14.50 **Permeation property of pipeline coatings**  
Dr. Li Yan, Research Scientist, CANMETMATERIALS, NATURAL RESOURCES CANADA, Canada
- 15.20 **Active Corrosion Protection (ACP): comprehensive shelter for process pipes**  
Mr. Thadeus Hoss, Sales Representative Scandinavia/ UK & Ireland | Marketing Affairs, JABITHERM ROHRSYSTEME AG, Germany
- 15.50 Afternoon tea and conference ends



# REGISTRATION FORM

PLEASE COMPLETE IN BLOCK CAPITALS

Company: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Country: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

VAT No.: \_\_\_\_\_

(Must be completed by all EU Companies)

Company activity: \_\_\_\_\_

Purchase order No. (if applicable): \_\_\_\_\_

Invoice address (if different from above): \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## DELEGATE DETAILS

Title: Mr/Mrs/Dr/Other: \_\_\_\_\_

First name: \_\_\_\_\_

Surname: \_\_\_\_\_

Position: \_\_\_\_\_

Email: \_\_\_\_\_

Special dietary requirements: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

By registering for this event I am agreeing to my details being used by AMI.  
Please note that we do not pass details to any 3rd parties.

## PARTICIPATION

Select a delegate option:

Early bird admission fee: €1215 + 20% = €1458 \_\_\_\_\_  
(Until 1st December 2017)

Full admission fee: €1415 + 20% = €1698 \_\_\_\_\_

Upgrade your booking to include:

Exhibition Space: €1335 \_\_\_\_\_

Conference Dinner: €90 \_\_\_\_\_

Total: \_\_\_\_\_

Please note upgrades can only be booked with a delegate place

All payments to be made in Euros

All delegate registrations have 20% VAT applied as stated by the Austrian government

## METHOD OF PAYMENT

You will be sent an invoice in 7-14 working days.

**Bank transfer quoting:** Your invoice and A/C No. or 'Applied Market Information Ltd. - Pipeline Coating 2018' to: National Westminster Bank Plc. Thornbury Branch, 16 the Plain, Thornbury, Bristol, BS99 5HD  
Account number: 06814077 Bank No. 556138  
IBAN: GB63 NWBK 6072 0306 8140 77 SWIFT: NWBKGB2L

**Pay by Credit Card**

We accept: Visa / Mastercard

Please provide your contact details and we will send you a link to a secure payment gateway via email.

Name: \_\_\_\_\_

Email: \_\_\_\_\_

## PIPELINE COATING 2018 CONFERENCE INFORMATION

13-15 February 2018  
Austria Trend Savoyen Hotel  
Rennweg 16  
1030 Vienna  
Austria  
Tel: +43 1 206 33 0  
Fax: +43 1 206 33 9210

## PARTICIPATION OPPORTUNITIES

The registration fee includes attendance at all conference sessions, a set of conference proceedings, entrance into the Networking Cocktail Reception, lunch and refreshment breaks.

### Registration fee

- Early-bird offer: Register by 1st December 2017 for €1215\*
- Full price: €1415\*
- Exhibition space: Upgrade to an exhibition space for €1335
- Conference Dinner: Register at the price of €90
- Group discounts: When registering as a group you may be entitled to discounts. Contact the Conference Organiser for more information

### Exhibition space

The exhibition is an excellent way to enhance your business opportunities and makes it easy for delegates to find you! The upgrade allows you to:

- Have an exhibition space in the networking area throughout the conference (includes 1 table, 2 chairs and a power supply)
- Include your company profile in the printed proceedings
- Display new and existing products
- Hand out brochures and promotional items to attendees from your stand

Spaces are allocated on a first-come-first-served basis and sell quickly. Add an exhibition space onto your delegate registration as an upgrade.

### Sponsor this event

A variety of sponsorship opportunities are available at this event that can help to promote your company's products and services to this highly targeted international audience. For further information, please contact the Conference Organiser on: +44 (0) 117 314 8111.

### Social events

The social events organised for Pipeline Coating 2018 will provide an ideal setting for delegates and speakers to mix business with pleasure.

#### • Networking Cocktail Reception

A Networking Cocktail Reception will be held on the first evening. This offers an excellent opportunity for delegates to meet with speakers and other colleagues. All delegates are invited to attend and admission is included in the delegate fee.

#### • Conference Dinner

All delegates are invited to attend the Conference Dinner, which will take place at a local restaurant on the evening of 14th February 2018. Spouses and partners are welcome to join us.

### Hotel accommodation

Delegates are responsible for booking their own accommodation. AMI has negotiated a limited number of rooms at the rate of €130 for a single room and €150 for a double (breakfast and Wi-Fi included) at the Austria Trend Savoyen Hotel in Vienna for a limited time only. To reserve a room, please use the dedicated booking link on our event website.

## CANCELLATIONS

Full refunds, less a cancellation charge of €300 will only be made on cancellations received prior to 22nd December 2017. Thereafter we regret that no refunds can be made. Delegates may be substituted at any time. Please note that refunds will not be given on exhibition upgrades, sponsorship packages or Conference Dinner places at any time.

\*+20% Austrian VAT

## CONFERENCE HOTLINE

### SABRINA REDL, CONFERENCE ORGANISER

Applied Market Information Ltd.  
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Registered in England No: 2140318  
Tel: +44 (0) 117 314 8111 Fax: +44 (0) 117 311 1534  
Email: [sabrina.redl@ami.international](mailto:sabrina.redl@ami.international)

The latest programme, including any new speakers or changes to the schedule can be viewed on our website: [www.ami.international](http://www.ami.international)